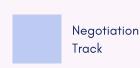
WOMENLEADTHEWAY AGENDA

TUESDAY, DECEMBER 8, 2020

Agenda Key











Reception & Welcome

Virtual Event Opening



Yoga & Intention Setting

Mindful Meditation featuring Riva G

KEYNOTE

Morning Keynote

A Fireside Chat with <u>Beth Comstock</u> and <u>Daniella Kahane</u>



VIP ONLY

Keynote Meet & Greet

An exclusive session for VIP only with Beth Comstock

WORKSHOP

Developing Your Virtual Negotiation Skills

How can a negotiator maximize the use of a virtual platform? This session will examine both the challenges and opportunities negotiators face in virtual negotiations compared to in-person negotiations. Participants will learn practical tips to incorporate when negotiating virtually and will develop their virtual negotiation skillset through interactive role-plays and exercises.

Featuring: Courtney Chicvak

WORKSHOP

Power of Perception: Addressing the Strengths In Our Differences

Working with different personalities can cause frustration. Recognizing those differences can reduce friction and increase interpersonal effectiveness. In this workshop, participants will learn the different communication styles and how to flex their style to increase collaboration, influence and strengthen relationships.

Featuring: Pamela Wheeler

PANEL

Negotiating In Male-Dominated Professions

historically male-dominated. This means their negotiating cultures reflected customs and behaviors that have been more attuned to men. In this panel, participants will learn from experienced women about how they lead and about the challenges and strategies they have used in their negotiations.

This panel covers how workplace culture has been

Nekpen Osuan Wilson, Jennifer Kessler, and Dr. Beth Fisher-Yoshida moderating

Featuring: Bonnie Marcus, Gayatri Shenai,

WORKSHOP

Managing Your **Emotions**

Whether negotiating in person or, now, virtually, there's no reason to let emotions get the better of us and sabotage the chance for a positive outcome! Through stimulating interactive exercise, this workshop can help pave the path to more effectively managing those emotions.

Featuring: Mallory Stevens

Inclusion Matters:

WORKSHOP

Subtle Ways to Enhance Workplace

Interactions

In this workshop, participants will learn subtle shifts in communication and behavior they can use to start making small changes in their negotiation to improve the quality of life in the workplace, especially as it opens up more acceptance of diversity.

Featuring: <u>Cindy Pace</u>

WORKSHOP

Leadership and the Art of Making Tough Decisions

Human Resource professionals can sometimes find themselves in challenging situations. Many of

these negotiations are confidential making it difficult to use other examples of outcomes as strong points to advocate for your stand. This workshop will cover ways to deliver tough decisions, while being compassionate.

Featuring: <u>Angela Finlay</u>



NETWORKING Lunch & Brown Bag Discussions Group Discussions on Designated Topics

VIP ONLY

Group Coaching

Exclusive Coaching/Mentoring Session for VIP ticket holders

Keynote Meet & Greet Exclusively for our VIP ticket holders, meet and converse with

Dana Vollmer following her Keynote presentation,

KEYNOTE

Unravelling Superwoman

Featuring: <u>Dana Vollmer</u>

WORKSHOP Communicating With Difficult People

This session will offer participants strategies to overcome the obstacle of working with a difficult person. There will be a brief discussion on competitive strategies a difficult person might use, how to manage our emotions if triggered by these tactics and strategies that will persuade your aggressive counterpart to cooperate with you.

Featuring: Katherine Gentile

Taking the Lead For Diversity

and Inclusion Diversity and inclusion are being advocated throughout our workplaces. Diversity can be tough

because it is not easy to negotiate when there are perceived differences and competing points of view. This panel will offer effective tips from years of negotiating across difference. Featuring: <u>Denise Horn</u>, <u>Ezinne Okoro</u>,

<u>Jennifer Taiwo</u>, <u>Mori Taheripour</u>, and

<u>Jess Pettitt</u> moderating

There are times when we are called upon in our work to negotiate for others. In this workshop, participants will learn strategies that will advance

WORKSHOP

Others

their position in a negotiation without alienating the other side, losing the opponent's trust, while maintaining their own integrity. This session is ideal for those practicing Law. Featuring: Stephanie Chow

Negotiating On Behalf of

PANEL Recruitment and



PRESENTED BY

Next-Gen Workplace For current students and recent graduates, entering the workplace in today's climate naturally presents a

lot of anxiety. Nevertheless, there are ways you can improve your candidacy and financial well-being as you navigate the hiring process. Hear from recruitment, financial and negotiation experts on this panel that is geared towards our next generation of Featuring: <u>Kristin Hayden</u>, <u>Meridith Maskara</u>,

and Christine Valenza Shin moderating



#IAmRemarkable

WORKSHOP

women and other underrepresented groups to celebrate their achievements in the workplace and beyond. Boost your confidence and learn to express your achievements in this interactive Featuring: Jen Shap

#IAmRemarkable is a Google initiative empowering

Empowering the Next

WORKSHOP

Generation of Women In this exciting Live Parenting Session Dr. Tamar

with mothers of girls to talk them through pressing parenting woes and highlight what they can do to help their daughters grow up feeling empowered and strong. In addition to the parenting sessions, there will be time for questions from the audience. Featuring: <u>Dr. Tamar Kahane</u>

Kahane, a licensed child psychologist, will speak

Structured Networking



Connect with other attendees in this speed-dating style networking session.

WORKSHOP

Proven Strategies of Turning a "No" Into a "Yes"

<u>Manyweather</u>

This workshop covers two types of mindset and

negotiation while incorporating an individual

Featuring: <u>Dr. Nicole Johnson</u> and <u>Dr. Laura</u>

leadership assessment and focus on emotional

how to apply an outward mindset to any

Recognizing and

Countering Implicit Bias

WORKSHOP

This workshop covers how the brain operates to form bias, cross-identity anxiety, and how to become more aware of your own biases, contrary

importantly, it will cover strategies to align your behavior with your values during your negotiations and beyond. Featuring: <u>Afua Addo</u>

to our intentions of fairness and impartiality. Most

Progress that was made towards equity is at risk of

PANEL

of Change

being undone, with record numbers of women leaving the workforce this year. This session will feature female CEOs, Founders and corporate leaders to discuss how we can build better

workplaces that are fundamentally better for

Confronting the 'Shecession' Motivating Your Team During This Time

women. Featuring: Amri Kibbler, Kimberly Cummings, and Crystal Etienne, Alison Vorsatz, and Emily Dickens moderating

How To Be a Good Ally In The Workplace

KEYNOTE

PANEL

This panel will explore the role of allyship in conscious leadership and cover effective ways men have been serving as allies to increase the hiring, developing and advancing of women in the workplace. Women will share ways in which they would like men to step up to be better allies.

A Fireside Chat Featuring <u>Kim Seymour</u> and <u>Caroline Clarke</u>

Featuring: Cate Luzio, Jack Simony, Mita Mallick, Glenn Racioppi

VIP ONLY Keynote Meet & Greet

Exclusive Meet and Greet Session for our VIP ticket holders with Kim Seymour

Evening Keynote



Closing Remarks with <u>Daniella Kahane</u>

Closing Remarks